



**The
London
P&I Club**

Offshore & Specialist Crafts Team

Our members are advised by our claims, underwriting and loss preventions teams.



Ian Barr

**Director
London**

Before joining Bilbrough's in 1997, Ian worked both at sea and in ship management. In addition to his claims role, Ian is part of the Bilbrough team that produces loss prevention literature, including the StopLoss Bulletin. He became a Director in 2010 and manages claims globally.

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Konrad Heene

**Associate Director & Corporate Counsel
London**

Konrad joined the Club in 2003 after working as an in-house lawyer for the offshore division of AP Moller-Maersk in Copenhagen and practising as a solicitor for 4 years with HFW in London. His responsibilities include advising on technical insurance, reinsurance and shipping law matters for the Club as a whole, as well as claims management for a number of our Greek Members. Konrad speaks Dutch, French and German.

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Fiona Pounds

**Associate Director
Hong Kong**

Fiona came to the London Club from the prominent Offshore Syndicate of another IG Club, where she dealt with the full spectrum of P&I and Specialist Operations claims relating to offshore and specialist vessels. From damage to offshore structures and international crew medivacs from offshore fields to contractual disputes and towage claims. She has handled claims for some of the world's leading offshore supply and construction companies involved in marine engineering and offshore projects in the renewables and oil & gas sectors. She has presented on offshore contracts at conferences in London and the Middle East. Fiona is an English qualified lawyer. She trained and worked in London with Ince & Co and went on to spend 3 years working for the firm in Shanghai where she advised commodities traders, charterers, owners and shipyards. She later joined the shipping and offshore practice of Wikborg Rein in London, where she gained valuable experience in handling LMAA arbitrations. Fiona handles both P&I and FD&D matters and is a member of the Contract Review Team.

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Tiandu (Deborah) Yu

**Associate Director & Deputy General Manager
Hong Kong**

Deborah deals with both P&I and FD&D claims on behalf of the Far Eastern Membership. She qualified as a lawyer in the People's Republic of China in 1998 and practised law there prior to joining Bilbrough's London office in 2007. Deborah became an Associate Director and relocated to the Hong Kong office in 2019 and took over as Deputy General Manager in February 2020.

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Mei Lau

**Senior Underwriting Assistant
Hong Kong**

Before joining Bilbrough in 2018, Mei worked at the Lloyd's Syndicate of a global leading reinsurer in Hong Kong. She provides support for the underwriting team mainly in the production of documentation. In addition, she also assists with the compliance and audit issues as well as reinsurance matters. She became a Senior Underwriting Assistant in 2021.

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Wenjie Gao

**Marketing Executive and Senior Underwriter
Hong Kong**

Wenjie has been at the forefront of the Club's offshore renewables business from the outset and has built up a strong foundation of knowledge of offshore supply and specialist vessel operations in general as well as an understanding of the unique characteristics of the role that these vessels play in offshore projects in China. He uses this experience to tailor insurance solutions to our Member's individual requirements. Wenjie began his career at sea in 2011 after graduating from Shanghai Maritime University, he also worked at the marine stream operation of a major liner company in Hamburg in addition to being third officer on board of their container vessels. He obtained his Master degree from Newcastle University.

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Janet Ching

**Senior Claims Manager
London**

Janet joined the Club in 2013 and deals with P&I and FD&D claims as well as being a member of the teams concerning Sanctions, ESG, News Alerts and Contract Review. She is a qualified English solicitor, having previously worked for maritime law firms in London and Shanghai involved in contractual disputes relating to offshore oil exploration, including drilling rig platform constructions & FPSOs. Janet often provides support and advice to a range of Members and Assureds from those involved in renewable energy to those involved in oil tankers, on draft contracts, Indemnities, LNG Conditions of Use etc., identifying non-poolable liabilities that arise and seeking solutions that may include alternative drafting or collaborating with underwriters to obtain bespoke market cover.

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Ioana Gonciari

**Senior Claims Manager
London**

Ioana, a qualified English solicitor, re-joined the Club in June 2020, after spending 10 years with another IG P&I Club in London, where she was involved in reviewing contracts from P&I insurance perspective for various offshore projects, and gas and energy major stakeholders. Before joining the Club, Ioana worked in the Legal department of one of the largest pool operators in London. Ioana handles P&I and FD&D matters for Owners and Charterers based mainly in South East Asia and South Korea. Ioana is part of the Club's Contract Review Team. She holds an LLM in Maritime Law from Southampton University.

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Carl Durow

Loss Prevention Manager

London

Carl joined Bilbrough as Claims Handler in July 2009. He is a Master Mariner with working experience of LPG, LNG, Crude Oil, Deep Water Anchor Handling Operations and Offshore Marine Support. A qualified Senior Dynamic Positioning Operator finishing his sea going career on Seismic Survey vessels. Carl Holds a BSc (Hons) Degree in Maritime Studies.

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Queenie Choi

Senior Claims Manager

Hong Kong

Queenie joined Bilbrough in February 2015. She handles all aspects of crew and other personnel claims and is highly experienced in this regard. She speaks Mandarin, Cantonese and English.

Queenie graduated from the Hong Kong Polytechnic University with a BBA degree in International Shipping and Transport Logistics. Prior to joining Bilbrough, Queenie worked in the claims/operations departments of several ship owning companies in Hong Kong as well as for a broker.

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Jingjing Chang

Claims Manager

Hong Kong

Jingjing worked in the Middle East for a national dredging company and an Emirati multinational logistics company before joining the Club. During this time, she gained expertise in handling claims and contract review for crew and offshore projects in relation to specialist crafts, including offshore suppliers and crafts designed for marine constructions and maintenance. After gaining her master degree in marine transportation, Jingjing started her career at a ship management company in Qingdao, China. She also worked for a Singapore based tanker and gas carrier owners before participating in the offshore and specialty craft sectors in the Middle East. She is a Member of the Institute of Chartered Shipbrokers and an Association Member of the Association of Average Adjusters.

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