



The London P&I Club

# CLUB News

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## Autumn update and renewal



The 2008 built, 20,763 gt bulk carrier, *Greentec*, is entered in the London P&I Club by Shanghai Anrita Shipping Co. Ltd.

The London P&I Club has been active on many fronts since August's edition of *Club News*, and this issue looks at some of this work and other recent developments.

For example, the October Board Meeting was held in Shanghai. To mark the occasion, the Club hosted an event comprising an afternoon of seminars and an evening reception for Members, brokers and other friends, as reported on page 3.

Following the Board Meeting, the Club issued a Circular explaining its approach to the 2018/19 renewal (click [here](#) to view). No general increase in Calls has been set, with the focus of the renewal being on adjustments, where appropriate, to individual Member rates and terms to

achieve an equitable level of premium income over the medium term, reflective of their record and/or exposure to risk. The Board has also set increases to current deductible levels, as set out in the Circular.

More recently, the Club has issued a *Position & Performance Review* which considers current year developments and other progress at the Club – and can be viewed [here](#).

On page 2 of this edition, the Club's Garry Stevens, who chairs the IG Correspondents' sub committee, comments on a very well received conference attended by more than 500 correspondents, which the IG recently held in London.

There's a report on page 3 of the Club's annual reception for our Greek Members and other friends from the local shipping community, which was held in September at the Yacht Club of Greece, Piraeus.

We also look at a variety of seminars, workshops and other events in which people from the Club have been involved over the last few months. We would like to remind Members who may be interested in receiving a tailored presentation on a subject of specific interest to them that the Club would be pleased to assist with this, so please discuss this with your usual Club contact.

Finally, we profile a member of our growing Hong Kong office team, Queenie Choi, in the regular *First Person* section.

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# Club helps lead debate at Correspondents' conference

More than 500 Correspondents listed with the International Group of P&I Clubs gathered in London for the IGP&I Correspondents Conference 2017 in September. The venue was the Queen Elizabeth II Conference Centre near the Houses of Parliament.

The conference was a great success, with delegates from more than 100 countries enjoying three days of events which included a cocktail reception at the Centre and a buffet dinner at the International Maritime Organization's (IMO) headquarters on the banks of the River Thames.

The event, held at a different location every four years, provides listed Correspondents with the chance to network with their peers and representatives from all the IG's member-Clubs. The conference programme included high-level sessions addressing the most pertinent legal, regulatory and insurance issues affecting shipowners, operators and charterers.

The speaker-programme included senior representatives from member-Clubs, as well as special guest speakers who were invited from across the maritime and related industries to share their perspectives and insights.

The agenda was structured around the syllabus of the P&I Qualification, which has been available to all club claims handlers for 10 years. One of the highlights was the announcement by the IG Chairman, Hugo Wynn-Williams, that the P&I Qualification will be opened up to listed correspondents from the end of October.

A panel of top speakers included the IG's Executive Officer, Andrew Bardot, on the role of the IG; the Chairman of the Correspondents Subcommittee, Garry Stevens, associate director at the London P&I Club, on the history and operation of P&I Clubs in the IG; Steve



Correspondents gather at the QEII Centre for the conference



The Club's Steve Roberts addresses the conference



Garry Stevens of the Club speaks to the conference

Roberts, claims director at the London P&I Club, on the management of large casualties – the correspondent's role; and Director of the IOPC Funds, Jose Maura, on compensation for oil pollution.

The discussions were varied; with lively debate on stage and from the conference floor. Topics included:

- The issuance of revised Correspondent guidelines
- The current issues in shipping law and global outlook for maritime insurance
- The threat of cyber security and best practice for managing data
- Interactions with hull and machinery underwriters





Ian Gooch and Minyi Wu welcome guests at the Club's reception in Shanghai



(L-R): Zhen Liu of CSSC (HK) Shipping, the Club's Minyi Wu, Gilbert Fung of HKSOA, with Dr Wei Zhuang and Laura Wang of Bimco Shanghai Centre



Frank He speaking at the Club's seminar in Shanghai

## Greece



Guests at the Club's event at the Yacht Club of Greece



Yannis Rigos, Victoria Papageorgiou and George Rigos

Chris Gourmas, Spyros Bailas and Stavroula Serbesi



Joanna Pavlidis, Capt Panagiotis Tsakos and Victoria Papageorgiou

# Members make China and Greece events a success

**The Club recently held two major events in Shanghai and Piraeus where Members gathered to enjoy busy and entertaining days.**

To coincide with the Board's meeting in Shanghai during October, the Club hosted a seminar and reception at the Intercontinental Shanghai Ruijin Hotel.

The event was very well-attended by more than 100 Members and other invited guests, and the seminar featured presentations given by Frank He and Minyi Wu from the Club's Hong Kong office.

Topics discussed included sanctions related payment and banking issues, as well as coverage, extensions and contractual issues involved with specialist operations.

Ian Gooch and Minyi later welcomed guests to the drinks reception held afterwards in the pavilion and gardens.

In September, the Club hosted a successful lunchtime reception for Greek Members and other friends from the local market at the Yacht Club of Greece. Joanna Pavlidis, who heads up the Greek office, gave a warm welcome speech to about 400 guests who enjoyed a fine afternoon in a splendid setting.

Ian says: "We are delighted so many Members and other friends attended these Club events, providing the ideal opportunity for everyone to catch up with one another's news."



# CLUB People



## Festive greetings

The Club is once again very pleased to be making a donation to Great Ormond Street Hospital for Children in London in place of sending cards. And all of us at the Club would like to send Season's greetings and best wishes to all our friends.



## FIRST Person

### Queenie Choi

Claims Manager, Hong Kong

### The shipping industry holds a fascination for Queenie Choi because of the sheer number of disciplines it encompasses.

She studied international shipping and transport logistics at the Hong Kong Polytechnic University where she earned her BBA degree. This was followed by gaining several years' experience working in the claims and operations departments of several ship-owning companies in Hong Kong, as well as a marine insurance broker there.

Queenie, who speaks both Cantonese and Mandarin as well as English, joined the Club almost three years ago. She handles mainly P&I matters with a special emphasis on crew and shore worker claims.

She says: "Shipping involves so many different specialties – from navigational, legal and cargo to operations, global finance and ports – that it is constantly fascinating.

"So there will always be new challenges every day. Even if two similar matters happen, the solutions could be different."

The problem-solving aspect of her work is a major motivation for Queenie. "I like to deal with our Members and help solve their problems. Discussing their situation in detail gives me a better understanding of their needs,

and we can come up with a tailor-made solution."

Queenie believes that her experience gained while working in different departments at various companies lets her look at a situation from various perspectives and has also given her a good understanding of the needs of owners and brokers.

"I think that this experience enhances my flexibility in handling Members' claims," Queenie adds. "I have been working with some Members for quite a long time, and we have built up a very good relationship. When handling their claims, I feel like I am also helping a friend which makes my work more meaningful."

Queenie appreciates the teamwork culture at the Club and has a strong sense of 'belonging' there. She adds: "I enjoy working with these friendly, supportive, professional and knowledgeable colleagues. They like to share their valuable experiences, and I am always learning from them.

Outside the world of shipping, Queenie likes to travel, hike and do yoga. But her favourite pastime is spending time with her baby boy Theo who was born in March.

## MANAGEMENT News

Since the last edition of Club News, we have welcomed to the London office Sofia Syreloglou and Danielle Anderson who join as claims managers, and June Talampas who is a business intelligence and database administrator.

As well as the events highlighted on pages 2 and 3, the Club has also been involved in a range of activities:

In November, Ian Barr and Simon Leslie from our London office, gave a joint presentation in Singapore with Navigate Response to Members, Berge Bulk, on casualty and media management.

In the same month, Frank He, from the Hong Kong office, was a panellist in two industry-related seminars as part of Hong Kong Maritime Week.

Frank and colleague Minyi Wu, also from our Hong Kong office, gave a seminar in Singapore for local Members and other friends in conjunction with brokers, Marsh, and Reed Smith solicitors. Topics covered at the October event included the practical impact of a variety of sanctions issues.

Carl Durow, loss prevention manager, along with some of the Club's claims team joined Members, World Tankers, for a visit to Warsash Maritime Academy near Southampton, UK, in October. This houses one of the world's leading ship handling training facilities, using scale models of merchant ships to help train ship's Masters and marine pilots.

In September, John Williams and Katie Lilley from the Hong Kong office attended the annual Insurance Seminar of Club Member, Magsaysay, in Manila. John gave a presentation on the range of claims and other challenges arising from a recent reef grounding incident. And Katie presented on various Bills of Lading issues.

Simon Leslie was also a speaker on charterers liabilities at the HFW/GAFTA Workshop in Jakarta, Indonesia, in August.

Congratulations to Pinar Demirel-Batur and her husband Cenar on the birth of their daughter Leyla in July. Also, best wishes to John Williams and Annie Smith who each marked 40 years' service to the Club in September.



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